

Frozen Poultry (WC):

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1999.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 1999. Source: PIERS, October 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for December 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: October 1999

Month\Year: 44\375

1,101111 1,1010		Market Share CY	Transit Time										
Carrier	Market Share			Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	68%	26%	13 Days 4	\$100.00	\$2								\$2,142
Hanjin	25%	37%	13 Days	\$100.00									\$2,100
Sea-Land	5%	10%	14 Days	\$1,7001	\$40 ¹								\$1,740
P&O Nedlloyd	2%	0%	18 Days	\$100.00									\$2,100
Hyundai	0%	7%	13 Days⁴	\$100.00									\$2,100
APL	0%	6%	12 Days	\$100.00									\$2,100
COSCO	0%	4%	15 Days	\$100.00									\$2,100
Maersk	0%	4%	14 Days	\$2,510 ¹	\$40 ¹								\$2,550
Cho Yang	0%	3%	12 Days	\$162.00									\$3,402

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: October 1999

Month\Year: 569\5,838

11701111/17011. 000/0/000		Market Share CY											
Carrier	Market Share		Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	26%	20%	18 Days ⁴										
Maersk	25%	16%	14 Days	\$1,850 ¹	\$40 ¹								\$1,890
Evergreen	11%	9%	16 Days	\$71.00	\$2								\$1,533
COSCO	9%	11%	17 Days	\$71.00									\$1,491
Hyundai	7%	3%	13 Days⁴	\$71.00									\$1,491
Sea-Land	6%	9%	13 Days	\$1,700 ¹	\$40 ¹								\$1,740
Yang Ming	5%	6%	15 Days	\$78.00	\$2								\$1,680
Cho Yang	4%	6%	14 Days	\$1,700 ¹									\$1,700
P&O Nedlloyd	4%	5%	15 Days	\$71.00									\$1,491
APL	3%	7%	14 Days	\$71.00									\$1,491
OOCL	1%	2%	15 Days	\$71.00									\$1,491

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Poultry (WC)

Monthly Market Share For: October 1999

Month\Year: 6\43

Month\Year: 6\43								Surcharg	ges:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container R ate
Hanjin	67%	33%	23 Days 4	\$170.00									\$3,57017
Maersk	17%	5%	23 Days	\$3,510 ¹	\$40 ¹								\$3,550
COSCO	17%	2%											
OOCL	0%	26%	30 Days	\$142.00	\$2								\$3,024
Sea-Land	0%	21%	25 Days	\$2,4501	\$40 ¹								\$2,490
APL	0%	12%	25 Days	\$142.00	\$2								\$3,024

¹ Rate is per container

¹⁷ Rate is based on YY movement not SY.

⁴ Transit time is based on departure from Long Beach, CA.

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: October 1999

Month\Year: 130\155

			Transit Time										
Carrier	Market Share	Market Share CY		Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	46%	40%	17 Days⁴	\$73.00									\$1,533
Evergreen	23%	19%	15 Days	\$73.00	\$2								\$1,575
Hyundai	15%	5%	15 Days⁴	\$73.00									\$1,533
Mitsui OSK	8%	11%	12 Days	\$73.00									\$1,533
K Line	8%	2%	12 Days	\$90.00									\$1,890
Maersk	0%	16%	13 Days	\$1,850 ¹	\$40 ¹		5%						\$1,983
NYK Line	0%	3%	12 Days	\$94.00	\$2		5%						\$2,194
Sea-Land	0%	3%	13 Days	\$1,700 ¹	\$40 ¹		5%						\$1,825

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: October 1999

Month\Year: 11\118

			Transit Time		Surcharges:										
Carrier	Market Share	Market Share CY		Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate		
Hyundai	36%	14%	20 Days	\$169.00	\$2								\$3,591		
Evergreen	36%	5%	15 Days	\$165.00	\$2								\$3,507		
Sea-Land	18%	23%	17 Days	\$2,3501	\$40 ¹								\$2,350		
Hanjin	9%	14%	21 Days	\$176.00	\$2								\$3,73817		
NYK Line	1%	0%	16 Days⁴	\$169.00	\$2			\$34					\$4,305		
COSCO	0%	25%		\$4,2101									\$4,210		
Maersk	0%	15%	21 Days	\$4,135 ¹	\$40 ¹								\$4,175		
Hapag-Lloyd	0%	4%	20 Days	\$176.00									\$3,696		

¹ Rate is per container

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¹⁷ Rate is based on YY movement not SY.

⁴ Transit time is based on departure from Long Beach, CA.

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: October 1999

Month\Year: 27\251

Woltin Tear. 27 (20)		Market Share CY											
Carrier	Market Share		Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	26%	36%	23 Days 4	\$94.00			9%						\$2,158
Maersk	22%	12%	19 Days	\$2,150 ¹	\$40 ¹		9%						\$2,384
Sea-Land	19%	4%	19 Days	\$2,150 ¹	\$40 ¹		9%						\$2,384
K Line	9%	10%	18 Days										
Mitsui OSK	7%	5%	21 Days	\$94.00	\$2		9%						\$2,194
Evergreen	7%	5%	22 Days	\$94.00	\$2		9%						\$2,194
Hyundai	4%	6%	17 Days⁴	\$102.00	\$2		9%						\$2,377
APL	4%	5%	21 Days	\$94.00	\$2		9%						\$2,194
Yang Ming	1%	0%	18 Days										
Cho Yang	0%	11%	18 Days	\$94.00	\$2		8%						\$2,172

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Frozen Poultry (WC)

Monthly Market Share For: October 1999

Month\Year: 115\1,004

Market Share	Market Share CY		Ocean Rate									
		Transit Time		BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
37%	23%	10 Days										
27%	13%	10 Days	\$62.00	\$2		40%						\$1,865
16%	22%	10 Days⁴	\$67.00	\$2		40%						\$2,012
16%	22%	20 Days	\$67.00	\$2		40%						\$2,01217
7%	20%	11 Days	\$67.00	\$2		40%						\$2,012
6%	10%	12 Days	\$67.00	\$2		40%						\$2,012
2%	3%	10 Days										
1%	2%	11 Days	\$67.00	\$2		40%						\$2,012
1%	2%	10 Days	\$1,750 ¹	\$40 ¹		40%¹						\$2,490
1%	1%	11 Days	\$67.00	\$2		40%						\$2,012
	37% 27% 16% 16% 7% 6% 2% 1%	Share Share CY 37% 23% 27% 13% 16% 22% 7% 20% 6% 10% 2% 3% 1% 2% 1% 2%	Share Share CY Time 37% 23% 10 Days 27% 13% 10 Days 16% 22% 10 Days 16% 22% 20 Days 7% 20% 11 Days 6% 10% 12 Days 2% 3% 10 Days 1% 2% 11 Days 1% 2% 10 Days	Share Share CY Time Ocean Rate 37% 23% 10 Days 27% 13% 10 Days \$62.00 16% 22% 10 Days \$67.00 16% 22% 20 Days \$67.00 7% 20% 11 Days \$67.00 6% 10% 12 Days \$67.00 2% 3% 10 Days 1% 2% 11 Days \$67.00 1% 2% 10 Days \$1,750¹	Share Share CY Time Ocean Rate BAF 37% 23% 10 Days \$62.00 \$2 27% 13% 10 Days \$67.00 \$2 16% 22% 20 Days \$67.00 \$2 7% 20% 11 Days \$67.00 \$2 6% 10% 12 Days \$67.00 \$2 2% 3% 10 Days \$67.00 \$2 1% 2% 11 Days \$67.00 \$2 1% 2% 10 Days \$1,750¹ \$40¹	Share Share CY Time Ocean Rate BAF CY 37% 23% 10 Days \$62.00 \$2 27% 13% 10 Days \$67.00 \$2 16% 22% 20 Days \$67.00 \$2 7% 20% 11 Days \$67.00 \$2 6% 10% 12 Days \$67.00 \$2 2% 3% 10 Days 1% 2% 11 Days \$67.00 \$2 1% 2% 10 Days \$1,750¹ \$40¹	Market Share Market Share CY Transit Time Ocean Rate BAF CY CAF 37% 23% 10 Days \$62.00 \$2 40% 27% 13% 10 Days \$62.00 \$2 40% 16% 22% 10 Days \$67.00 \$2 40% 16% 22% 20 Days \$67.00 \$2 40% 7% 20% 11 Days \$67.00 \$2 40% 6% 10% 12 Days \$67.00 \$2 40% 2% 3% 10 Days \$67.00 \$2 40% 1% 2% 11 Days \$67.00 \$2 40% 1% 2% 10 Days \$1,7501 \$401 40% ¹	Market Share Market Share CY Transit Time Ocean Rate BAF CY CAF THC 37% 23% 10 Days \$62.00 \$2 40% 27% 13% 10 Days \$67.00 \$2 40% 16% 22% 20 Days \$67.00 \$2 40% 7% 20% 11 Days \$67.00 \$2 40% 6% 10% 12 Days \$67.00 \$2 40% 2% 3% 10 Days \$67.00 \$2 40% 1% 2% 11 Days \$67.00 \$2 40% 1% 2% 10 Days \$1,750¹ \$40¹ 40%¹	Share Share CY Time Ocean Rate BAF CY CAF THC CFS Recommend 37% 23% 10 Days \$62.00 \$2 40% 27% 13% 10 Days \$67.00 \$2 40% 16% 22% 20 Days \$67.00 \$2 40% 7% 20% 11 Days \$67.00 \$2 40% 6% 10% 12 Days \$67.00 \$2 40% 2% 3% 10 Days \$67.00 \$2 40% 1% 2% 11 Days \$67.00 \$2 40% 1% 2% 10 Days \$1,750¹ \$40¹ 40%¹	Market Share Market Share CY Transit Time Ocean Rate BAF CY CAF THC CFS Rec ARB 37% 23% 10 Days \$62.00 \$2 40% </td <td>Market Share Market Share CY Transit Time Ocean Rate BAF CY CAF THC CFS Rec ARB Cotton R. 37% 23% 10 Days \$62.00 \$2 40% 27% 13% 10 Days \$62.00 \$2 40% 16% 22% 10 Days \$67.00 \$2 40% 7% 20% 11 Days \$67.00 \$2 40% 6% 10% 12 Days \$67.00 \$2 40% 2% 3% 10 Days \$67.00 \$2 40% 1% 2% 11 Days \$67.00 \$2 40% 1% 2% 11 Days \$67.00 \$2 40% 1% 2% 11 Days \$67.00 \$2 40% 1% 2% 10 Days \$1,750¹ \$40¹ 40%¹</td> <td>Market Share Market Share CY Transit Time Ocean Rate BAF CY CAF THC CFS Rec ARB Cotton R. Size 37% 23% 10 Days \$62.00 \$2 40% </td>	Market Share Market Share CY Transit Time Ocean Rate BAF CY CAF THC CFS Rec ARB Cotton R. 37% 23% 10 Days \$62.00 \$2 40% 27% 13% 10 Days \$62.00 \$2 40% 16% 22% 10 Days \$67.00 \$2 40% 7% 20% 11 Days \$67.00 \$2 40% 6% 10% 12 Days \$67.00 \$2 40% 2% 3% 10 Days \$67.00 \$2 40% 1% 2% 11 Days \$67.00 \$2 40% 1% 2% 11 Days \$67.00 \$2 40% 1% 2% 11 Days \$67.00 \$2 40% 1% 2% 10 Days \$1,750¹ \$40¹ 40%¹	Market Share Market Share CY Transit Time Ocean Rate BAF CY CAF THC CFS Rec ARB Cotton R. Size 37% 23% 10 Days \$62.00 \$2 40%

¹ Rate is per container

¹⁷ Rate is based on YY movement not SY.

⁴ Transit time is based on departure from Long Beach, CA.

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: October 1999

Month\Year: 780\7,332

11011111 10011 10011 100	Market Share	Market Share CY	Transit Time										
Carrier				Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	29%	22%		\$71.00									\$1,491
Evergreen	19%	13%	16 Days ³	\$71.00	\$2								\$1,533
Hyundai	15%	16%	13 Days	\$71.00									\$1,491
NYK Line	9%	9%	13 Days										
Hanjin	7%	15%	17 Days	\$71.00									\$1,491 ¹⁷
Cho Yang	7%	5%	17 Days	\$1,700 ¹									\$1,700
Maersk	5%	6%	16 Days ³	\$1,850 ¹	\$40 ¹								\$1,890
OOCL	3%	3%	13 Days	\$71.00									\$1,491
Sea-Land	3%	3%	16 Days ³	\$1,700 ¹	\$40 ¹								\$1,740
P&O Nedlloyd	3%	0%	13 Days	\$71.00									\$1,491
Mitsui OSK	0%	3%	14 Days ³	\$71.00									\$1,491

¹ Rate is per container

¹⁷ Rate is based on YY movement not SY.

³ Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: October 1999

Month\Year: 30\694

		Market Share CY	Transit Time										
Carrier	Market Share			Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	60%	21%	10 Days ³	\$62.00	\$2		40%						\$1,865
COSCO	13%	20%		\$67.00	\$2		40%						\$2,012
K Line	10%	2%	10 Days										
OOCL	7%	3%	10 Days	\$67.00	\$2		40%						\$2,012
NYK Line	3%	8%	10 Days	\$67.00	\$2		40%						\$2,012
Maersk	3%	7%	10 Days ³	\$1,750	\$40		40%						\$2,490
Sea-Land	0%	11%	10 Days ³	\$1,700 ¹	\$40 ¹		40%						\$2,420
Hanjin	0%	11%	13 Days										
Mitsui OSK	0%	6%	12 Days ³	\$67.00	\$2		40%						\$2,012
Hyundai	0%	5%	11 Days	\$67.00	\$2		40%						\$2,012

¹ Rate is per container

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³ Transit time is based on departure from Tacoma, WA.